

Sycle and HealthiPlan to Disrupt Patient Financing Once Again, Announce 0% Merchant Fee Coming in January 2017

Sycle, the number one practice management software in audiology, along with their financing partner HealthiPlan, announced they will be adding equal payment plans of 12 – 60 months with a consumer rate of 12.99% and a merchant discount fee of 0% to the practice through Sycle Patient Financing in January of 2017. Sycle is encouraging practices to enroll now so they can take advantage of this remarkable offering as soon as it is available. Enrollment is free and there are no contracts to sign.

“Once again, Sycle and HealthiPlan have come together to change the landscape of patient financing in the hearing care industry” commented Sycle Product Manager Doug Heinz. “This new 0% merchant fee will allow more practices to offer financing to patients and will ultimately facilitate the delivery of better hearing to the world. And that is Sycle’s mission” Heinz continued.

0% MERCHANT FEE

In addition to this new offer, Sycle Patient Financing continues to boast the lowest merchant fee in the industry of just 3.50% on all 18 month 0% APR financing plans. This offer alone is saving practices hundreds of dollars on their transactions.

To see just how much money a practice can save with this low rate Sycle offers a very compelling case using very simple math. Let’s say you sell 4 units using Sycle Patient Financing at \$2,500 per unit. That’s \$10,000 in sales. A standard merchant fee of 5.9% would have you paying \$590 in fees. With Sycle’s 3.50% rate you only pay \$350. That’s \$240 in savings on just 4 units. Hearing care professionals should keep their eyes open for new rate sheets coming from Sycle and HealthiPlan in the coming in December detailing these new offers and more.

7,500 CLINICS

About Sycle - Sycle is the number one hearing care practice management software with over 7,500 clinics and 22,000 users logging in everyday from all around the world. Access Sycle from anywhere. Use your computer, tablet, or smartphone to book appointments, review patient files and analyze reports. Sycle simplifies running your practice by automating processes and eliminating double entry. Sycle’s mission is to facilitate the delivery of better hearing to the world. Sycle was founded in 2001 and is headquartered in San Francisco, CA with offices in Vancouver, BC and Birmingham, AL. Sycle’s team of 100 employees is dedicated to helping hearing care professionals simplify business processes so they can spend more time with patients.